### **TESTIMONIAL**

Female, 41

Weight: 207

**BMI:** 37.9

**PARTICIPANT PROFILE:** 

Waist Cir: 38 in (class 2)

Ready-to-Change: Nutrition, Exercise

High Risk: Sleep Apnea, Relationships

Mod Risk: Med Adherence, Stress

**Health Profile:** Open to Options

# **Obesity Outcomes**

**66** Ready to make a change but thought it would be too overwhelming.

# **COMMUNICATION:**

Pre-Screening Mktg - 6

Post-Screening Mktg - 5

• Checkup Referrals - 2

Wellview Blog Eblasts - 9

Clinical Support while engaged - 2

Advisor Support while engaged - 30

# **Primary Email & Portal Messaging**

# **ENGAGEMENTS:**

• Solutions: Healthy Weight, Mental Health

8 Advisory sessions (still engaged)

10 Mental Health sessions

## OUTCOMES:

• 11% weight loss (loss of 22 pounds)

BMI moved to class 1



## ANNUAL POTENTIAL **COST SAVINGS:**

\$1,429 BMI Reduction

**\$853** 10% or more weight change

\$528 Movement to class 1 obesity

\$1,364 Productivity

