



AES Control identified a unique solution to help during the pandemic that helped save lives. It has turned into a potential long term commercial product.

The talented engineers at AES designed, developed, and built invasive or non-invasive Stage 1 ventilators for immediate hospital use. AES did this by creating a controller to adapt readily available CPAP machines that can be:

- Attached to either a non-invasive ventilation mask or an endotracheal tube;
- Will regulate breathing modulation and;
- Has an anti-aerosolization containment / filtration measures for expired breath;
- Can convert used or new units.

While AES was creating, CEO Connection was connecting. Our strategic partner, Ballard Spahr, filed a patent for AES. Through our community we got in touch with the White House, the National Governors Association, Johnson and Johnson, Dr Oz, numerous hospitals, and we have members who wanted to provide materials, labor, expertise, and logistical support.

As a result, the first manufactured conversions were shipped to the current epicenter of the pandemic, New York City within three weeks. Then AES partnered with idle CEO Connection member manufacturers to be able to scale up production to 10,000 a week, depending on parts availability. This is the power of partnership, relationships, and connections through CEO Connection.

